# AGENDA <br> School District of Manawa <br> Finance Committee Meeting 

Date: January 8, 2019

Time: 6:00 p.m.

## AMENDED

Location: MES Board Room @ 800 Beech Street, Manawa

Board Committee Members: Pohl (C), R. Johnson, J. Johnson
In Attendance:

Timer: $\qquad$ Recorder: $\qquad$

1. Consider Approval of a Bond Proceeds Investment Company (Action)
2. Referendum Financing: Baird Public Finance - Brian Brewer, Managing Director (Information)
3. Consider Reinstatement of Police Liaison officer (Information/Action)
a. Pros and Cons to the Position
b. Financing
4. Food Service Audit (Information / Action)
a. Adult Meal Price Increase
5. Finance Committee Planning Guide (Information / Action)
6. Next Finance Committee Meeting Date: $\qquad$
7. Next Finance Committee Items:
a.
b.
8. Adjourn

Students choosing to excel; realizing their strengths.

To: Dr. Melanie Oppor \& Board of Education
From: Carmen O'Brien
cc:
Date: January 7, 2018
Re: Bond Proceeds Management Company

I recommend using the American Deposit Management Co. (ADM) to manage the proceeds from the sale of bonds for the upcoming $\$ 12$ million referendum project.

## Rationale:

- ADM lists the expected yield on this investment at $0.30 \%$ higher than the competitor, potentially earning an additional $\$ 27,423.95$.
- The School District of Manawa currently has a money market account with ADM. I have been pleased with the rate of returns on this investment.
- Both companies are highly regarded and have positive school district recommendations.
- Representatives were met by both companies, both were equally as knowledgeable as well as personable.

1. Description of Investment and the expected yield:

| PMA | ADM |
| :--- | :--- |
| WISC-IS (5), FDIC CD (14), US Treasury (1) | FDIC CD and American Money Market Account |
| $2.66 \%(\$ 300,603.49)$ | $2.96 \%(\$ 328,027.44)$ |
|  | $\$ 27,423.95$ |

2. How is the expected yield determined?

| PMA | ADM |
| :--- | :--- |
| Competitive bidding including above and possibly <br> local banks - | CD's and money market account with ADM |

3. Describe the process by which the District would access its funds throughout the construction period.

| PMA | ADM |
| :--- | :--- |
| PMA-GPS (online system) | ADM portal (online system) |
| At maturity, District will advise if money is to be |  |
| reinvested or disbursed. Funds are available same |  |
| day if transaction request is done before 11 a.m. | I am acquainted with the portal because the <br> District has a money market account with ADM <br> Money from CDs are put into a money market <br> account for use |

4. Describe all fees associated with this investment proposal including transaction charges.

| PMA | ADM |
| :--- | :--- |
| Per transaction fee discounted from the <br> investment - all fees have been calculated and are <br> accounted for in the returns | One-time CD placement fee of up to 0.20\% per |
|  | CD - all fees have been calculated and are |
| accounted for in the returns |  |
| No fee for the Money Market account |  |

5. Explain how changes to the estimated draw schedule would be handled. What are the penalties for early withdrawal or acceleration of maturities and how are they calculated?

| PMA | ADM |
| :--- | :--- |
| CDs typically have a forfeiture of interest, no risk <br> to the principal - individual bank may assess fee <br> Strategically invest with Government Securities to <br> allow for flexibility | CDs typically have a forfeiture of interest, no risk <br> to the principal - individual bank may assess fee |

6. How often are statements issued?

| PMA | ADM |
| :--- | :--- |
| Monthly $-15^{\text {th }}$ of each month | Monthly $-2^{\text {nd }}$ business day of the month |

7. Detail what arbitrage computation and reporting services you would provide and the cost of this service.

| PMA | ADM |
| :--- | :--- |
| Provides a monthly arbitrage calculation at no | Arbitrage rebate and compliance services are |
| additional cost | offered at no additional cost |
| If the District appears to owe an Arbitrage Rebate, | Provides analysis and reporting of: Arbitrage |
| will pay for legal opinion to be prepared and will | Exceptions, Bond Yield, Arbitrage Rebate, Excess |
| assist the District in completing necessary forms |  |
| to remit the payment to the IRS | Yield, Uncommingling, Transferred Proceeds |

8. Provide an example of a client statement.
9. Provide your standard form of agreement for services to be provided.
10. List 3 School District references, contact person, and phone number.

| PMA | ADM |
| :--- | :--- |
| Stevens Point - Bill Rudahl | Beloit - JoAnn Armstrong |
| Green Bay - Angela Roble | Middleton-Cross Plains - Lori Ames |
| Menasha - Brian Adesso | Barneveld - Brett Stousland |
| Appleton - Christina Peterson | Sheboygan Falls - Mary Blaha |
| Oshkosh - Sue Schnorr | Slinger - Karen Hug |

Completed by $\qquad$
Title $\qquad$
Signature $\qquad$

| PMA | ADM |
| :--- | :--- |
| Matt Silky <br> Portfolio Advisor, Investment Services | John Major <br> Director |


| Manawa School District Bond Proceeds Management Worksheet |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Proceeds: Start Date: Issue Date: | $\begin{gathered} \hline \$ 12,000,000 \\ \hline 12 / 1 / 2018 \\ \hline 2 / 4 / 2019 \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Expenditure Date | Expenditure | Cumulative Expenditure | AMMA Balance | CD Balance | Bond Proceeds | Total Balance | Estimated Days | $\begin{gathered} \text { Estimated } \\ \text { AMMA Rate } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Estimated CD } \\ \text { Rate } \\ \hline \end{gathered}$ | Estimated CD <br> Placement Fee | AMMA Earnings | CD Earnings* | $\begin{gathered} \hline \text { Cumulative } \\ \text { Eamings } \\ \hline \end{gathered}$ |
| 12/31/2018 | S66,834.00 | S66,834,00 | S0.00 | S0.00 |  | 5000 | 30 | 000\% | 0.00\% | \$21,600.00 | S000 | 50.00 | 5000 |
| 1/31/2019 | \$107.862.00 | \$174,696.00 | 50.00 | 50.00 |  | 50.00 | 31 | 0.00\% | 0.00\% |  | 50.00 | 50.00 | 50.00 |
| 2/282019 | \$301.287.00 | \$475,983,00 | 5874,017.00 | \$10,650,000 00 | \$12.000.000.00 | \$11.524,01700 | 28 | 2.6\% | 294\% |  | \$2.398.26 | 524.057 .03 | \$26,455 30 |
| 3/312019 | \$309.412.00 | 5785.395.00 | 5741,060 30 | \$10,500,000.00 |  | \$11,241,060 30 | 31 | 2.6\% | 294\% |  | \$2.373.20 | 526.259 .44 | 555.08794 |
| 4/302019 | \$259.339.00 | \$1.044,734,00 | 5710.353.94 | \$10,300,000.00 |  | \$11,010,353.94 | 30 | 2.6\% | 294\% |  | \$2,120.04 | 524.928 .31 | 582,13629 |
| 5/31/2019 | \$345,956.00 | S1,390,69000 | S641,46629 | \$10.050.000.00 |  | \$10.691.446.29 | 31 | 266\% | 2.96\% |  | \$2.230 72 | S25.261.90 | S109.62891 |
| 6/30/2019 | S406,732.00 | \$1,797.422.00 | S612.206.91 | \$9,700,000.00 |  | \$10.312.206.91 | 30 | 266\% | 297\% |  | \$2.227.71 | \$23,64313 | \$135.49975 |
| 7/312019 | \$373,315 00 | \$2.170.737.00 | 5564,762.75 | 59,400,000.00 |  | S9,964,762.75 | 31 | 2.66\% | 2.97\% |  | \$2,11928 | \$23,737.72 | \$161.35675 |
| $8 / 312019$ | S627,598.00 | \$2,798.335.00 | 5538.021 .75 | 58,825,000.00 |  | \$9,363,021.75 | 31 | 2.6\% | 2.98\% |  | \$2,633.34 | \$22.331.92 | \$186,322.02 |
| 9/302019 | 5555,922 00 | \$3,354.257.00 | 5507,065,02 | 58,325,000.00 |  | 58,832,065 02 | 30 | 266\% | 299\% |  | \$2,324,01 | \$20,444, 82 | \$209.090.85 |
| 1031/2019 | 5740.29600 | S4,094,553,00 | 5489.53785 | \$7,625.000.00 |  | 58,114.537.85 | 31 | 2.66\% | 300\% |  | \$2.778.41 | \$19,419 14 | 5231,288 40 |
| 11/30/2019 | 5832.483.00 | S4,927,03600 | S479,252.40 | \$6.825,000.00 |  | 57,304.252.40 | 30 | $2.66 \%$ | 3.01\% |  | \$2.867.85 | \$16.88725 | \$251,043 51 |
| 1231/2019 | \$854.283.00 | \$5,781,319.00 | S444,724.51 | S6,025,000.00 |  | \$6.469,724.51 | 31 | 266\% | 3.02\% |  | \$2.934.69 | \$15,470.96 | \$269,44915 |
| 1/312020 | 5854,283,00 | \$6,635,602.00 | S408,847.15 | \$5,225,000 00 |  | S5,63, 8477.15 | 31 | 266\% | 3.04\% |  | \$2.853.64 | \$13,471.74 | \$285,774.53 |
| 2292020 | 5740,29600 | \$7,375.898.00 | 5384.876 .53 | \$4,525,000.00 |  | \$4,909,876.53 | 29 | 2.66\% | 3.05\% |  | \$2,377.97 | \$10.955.92 | \$299.108.41 |
| 3/31/2020 | \$648. 10900 | 58.024,007.00 | \$350,10141 | \$3,925.000.00 |  | S4, 275, 10, 1.41 | 31 | 2.6\%\% | 3.06\% |  | \$2,255. 14 | \$10.193 33 | 5311.55688 |
| 4/302020 | 5555,922.00 | \$8,579,929.00 | 5306,627.88 | \$3,425,000.00 |  | 53,731.627 88 | 30 | 2.66\% | 307\% |  | \$1.885.79 | 58.632 .76 | S322, 075 43 |
| 5/312020 | 5648. 10900 | 59.228.038.00 | S269,037.43 | \$2.825,000.00 |  | 53,094,037.43 | 31 | 2.66\% | 3.07\% |  | \$2.072.00 | \$7,374,13 | 5331.521 .55 |
| 6/30/2020 | 5904.159.00 | S10,132,19700 | \$274,324.55 | \$1,925,000.00 |  | \$2,199, 324.55 | 30 | 2.66\% | 3.08\% |  | \$2.576.52 | \$4.873.99 | S338,97206 |
| 7/312020 | \$996,346.00 | \$11.128.543.00 | \$235,42906 | \$975,000.00 |  | S1,210,429.06 | 31 | 2.66\% | 3.09\% |  | \$2.782.80 | \$2.55888 | S344,313,74 |
| 8/312020 | \$871.45900 | \$12,000,002 00 | \$344,311.74 | S0.00 |  | 5344,311.74 | 31 | 2.66\% | 3.10\% |  | \$2.746.64 | \$2,567.05 | S34, 62744 |


| Weighted Average Yield: | $2.96 \%$ |
| :---: | :---: |
| Est. Net Interest Income: | $\$ 328,027.4 .4$ |



Expenditure Date
*American Deposit Management LLC (ADM) is a municipal advisor registered with The Municipal Securities Rulemaking Board (MSRB) \#K0353. Registration with the MSRB does not imply a particular level of skill or training. No information contained herein should be considered investment advice on behalf of ADM or its registered municipal advisor professionals. ADM certificates of deposit satisfy the
Federal Deposit Insurance Corporation's (FDIC) and National Credit Union Association (NCUA)'s Federal Deposit Insurance Corporation's (FDIC) and National Credit Union Association (NCUA)'s requirements for agency pass-through deposit insurance coverage. Program and custodial banks are not affiliated with ADM and are not responsible for, and do not guarantec the products, services or performance of third party providers. ADM is not a member of the FDIC or NCUA, but the banks and credit unions where your moncy is deposited are FDIC and NCUA members. You must enter into an agency agreement information and conditions regarding the acceptance of funds. Rates subject to change without notice.

American Deponit Management C.
\$20,000,000
Sample Issuer
Bond Anticipation Note
Dated January 1, 2015


* The Series 2017 General Obligation Refunding Bonds current refunded the 2016 BAN on March 1, 2017. The remaining 2016 BAN proceeds became
transferred proceeds to the Series 2017 Bonds [U.S. Treasury Regulations Section 1.148-9(b)(1)].
105.115\% TBD
** The 2016 BAN proceeds missed the Two-Year Exception requirements. Therefore, the proceeds are subject to the arbitrage rebate calculation.



## Benchmarks at a Glance

As of: $07 / 01 / 2015$ the $10.000 \%$ rule requires spending of $2,001,000.00$. You have spent: $4,725,107.00$. To draw even you need to spend approximately $-2,724,107.00$. As of: $01 / 01 / 2016$ the $45.000 \%$ rule requires spending of $9,004,500.00$. You have spent: $7,679,427.00$. To draw even you need to spend approximately $1,325,073.00$. As of: $07 / 01 / 2016$ the $75.000 \%$ rule requires spending of $15,007,500.00$. You have spent: $12,910,183.00$. To draw even you need to spend approximately $2,097,317.00$. As of: $01 / 01 / 2017$ the $95.000 \%$ rule requires spending of $19,013,101.73$. You have spent: $17,019,553.00$. To draw even you need to spend approximately $1,993,548.73$. As of: $01 / 01 / 2018$ the $100.000 \%$ rule requires spending of $20,090,457.56$. You have spent: $21,117,990.40$. To draw even you need to spend approximately $-1,027,532.84$

## American Deposit Management Co

December 15, 2017

Statement Period:
November 01, 2017 - November 30, 2017

City of Anywhere
123 Road
Anywhere, WI 55555

Contact Us

- For personal assistance, call: 414-961-6600
- Visit us online: www.americandeposits.com
- Questions on products \& services: info@americandeposits.com
- Mail correspondence to: W220 N3451 Springdale Road Pewaukee, WI 53072

American Money Market Account

| Account Number-Description | Average Monthly <br> Balance | Net Earnings | Delivered Rate |
| :--- | :---: | :---: | :---: |
| CANYWH1 - City of Anywhere | $\$ 6,853,163.00$ | $\$ 6,139.68$ | $1.09 \%$ |


| American Term Deposit Program |  |
| :---: | :---: |
| Account Number-Description | Balance |
| CANYWHI - City of Anywhere | $\$ 980,000.00$ |

Earn more, risk less.
the

## American Money Market Account

CANYWH1 - City of Anywhere

## Balance Summary

| Beginning Balance: | $\$$ | $7,052,063.40$ |
| ---: | ---: | ---: |
| Total Deposits: | $\$$ | $7,369.69$ |
| Total Withdrawals: | $\$$ | $-3,000,000.00$ |
| Ending Balance: | $\$$ | $4,059,433.09$ |
| Average Balance: | $\$$ | $6,853,163.00$ |

## Transaction Detail

DEPOSITS

| Date | Description |  | Amount |
| :--- | :--- | :--- | ---: |
| $11 / 01 / 2017$ | CD Interest Earned | $\$$ | 314.23 |
| $11 / 02 / 2017$ | CD Interest Earned | $\$$ | 333.15 |
| $11 / 06 / 2017$ | CD Interest Earned | $\$$ | 249.70 |
| $11 / 08 / 2017$ | CD Interest Earned | $\$$ | 332.93 |
| $11 / 30 / 2017$ | Accrued Interest Earned | Total Deposits: | $\$$ |
|  |  | $\$$ | $\mathbf{\$ , 1 3 9 . 6 8}$ |
|  |  |  | $\mathbf{7 , 3 6 9 . 6 9}$ |

WITHDRAWALS

| Date | Description |  |  |  |
| :--- | :--- | :--- | :--- | ---: |
| $11 / 29 / 2017$ | Withdrawal | Total Withdrawals: | $\$$ | $-3,000,000.00$ |
|  |  | $\mathbf{- 3 , 0 0 0 , 0 0 0 . 0 0}$ |  |  |

## Summary of Financial Institutions

| FDIC/ |  |  |  |
| :---: | :---: | :---: | :---: |
| NCUA | Name |  | Balance |
| 9087 | 1st Source Bank | \$ | 2,500.00 |
| 24077 | Altra Federal Credit Union | \$ | 235,000.00 |
| 33812 | American National Bank - Fox Cities | \$ | 245,000.00 |
| 8205 | Americana Community Bank | \$ | 1,698.62 |
| 0110 | Bank of the Ozarks | \$ | 226,736.36 |
| 8537 | BankCherokee | \$ | 6,000.00 |
| 58979 | BankUnited, National Association | \$ | 245,000.00 |
| 7213 | Citibank, National Association | \$ | 1,366.45 |
| 57957 | Citizens Bank, National Association | \$ | 8,148.29 |
| 10212 | Commerce Bank MN | \$ | 5,526.44 |
| 57250 | Cornerstone Bank | \$ | 7,242.81 |
| 34444 | Customers Bank | \$ | 245,000.00 |
| 16249 | Devon Bank | \$ | 2,500.00 |
| 32245 | Dollar Bank | \$ | 106,303.14 |
| 31628 | East West Bank | \$ | 245,000.00 |
| 62872 | First Alliance Credit Union | \$ | 101,312.20 |
| 3657 | First American Bank | \$ | 5,000.00 |
| 25883 | First Eagle Bank | \$ | 5,000.00 |
| 15752 | First State Bank (IL) | \$ | 5,000.00 |
| 12441 | Hancock Bank | \$ | 59,244.61 |
| 12441 | Hancock Bank | \$ | 29,011.39 |
| 19254 | Heritage Bank National Association | \$ | 193,807.89 |
| 22444 | Inland Bank \& Trust | \$ | 2,500.00 |
| 10989 | Lake Central Bank | \$ | 1,000.00 |
| 58006 | LegacyTexas Bank | \$ | 245,000.00 |
| 588 | Manufacturers and Traders Trust Company (M\&T Bank) | \$ | 2,500.00 |

the
American Deposit Management Co

FDIC/

| NCUA | Name |  | Balance |
| :--- | :--- | ---: | ---: |
| 34699 | Metropolitan Commercial Bank | $\$$ | $245,000.00$ |
| 62049 | MSG Credit Union | $\$, 000.00$ |  |
| 29209 | NexBank, SSB | $\$$ | $245,000.00$ |
| 34836 | North American Banking Company | $\$$ | $12,000.00$ |
| 6384 | PNC Bank NA - Repurchase Agreement | $\$$ | $6,139.68$ |
| 12368 | Regions Bank AL | $\$$ | $5,000.00$ |
| 24802 | Self-Help Federal Credit Union | $\$$ | $245,000.00$ |
| 10169 | Sherburne State Bank | $\$$ | $24,265.00$ |
| 30431 | Slovak Savings Bank | $\$$ | $57,630.21$ |
| 27052 | St Charles Bank \& Trust Co | $\$$ | $3,000.00$ |
| 33758 | Starion Bank | $\$$ | $245,000.00$ |
| 34383 | Texas Capital Bank, National Association |  | $\$$ |
| 58716 | Third Coast Bank, SSB | $245,000.00$ |  |
| 58457 | Tristate Capital Bank | Ending Balance: | $\$$ |
|  |  | $\$$ | $\mathbf{4}, 059,433.09$ |

## American Term Deposit Program

CANYWH1 - City of Anywhere

| Balance Summary | Beginning Balance: | $\$$ | $980,000.00$ |
| ---: | ---: | ---: | ---: |
|  | Total Deposits: | $\$$ | $1,230.01$ |
|  | Total Withdrawals: | $\$$ | $-1,230.01$ |
|  | Ending Balance: | $\$$ | $980,000.00$ |


| California First National Bank | Rate | Opened On | Matures On |
| :--- | :---: | :---: | :---: |
| CDCFNB21 | $1.14 \%$ | $08 / 05 / 2016$ | $08 / 05 / 2017$ |


| Date | No transactions between November 01, 2017 and November 30, 2017 |  |  | Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 11/30/2017 | Balance |  |  | \$ | 0.00 |
| EverBank |  | $\begin{gathered} \text { Rate } \\ 1.55 \% \end{gathered}$ | $\begin{aligned} & \text { Opened On } \\ & 08 / 15 / 2017 \end{aligned}$ |  | $\begin{aligned} & \hline \text { tures On } \\ & 15 / 2018 \end{aligned}$ |
| Date | Transaction Type |  | Amount |  | Balance |
| 11/01/2017 | Beginning Balance |  |  | \$ | 245,000.00 |
| 11/02/2017 | CD Interest Earned | \$ | 333.15 | \$ | 245,333.15 |
| 11/02/2017 I | Interest Distribution Client | \$ | -333.15 | \$ | 245,000.00 |
| 11/30/2017 | Ending Balance |  |  | \$ | 245,000.00 |
| First Inter | rnet Bank of Indiana | $\begin{aligned} & \text { Rate } \\ & 1.51 \% \end{aligned}$ | $\begin{aligned} & \text { Opened On } \\ & 07 / 20 / 2017 \end{aligned}$ |  | $\begin{aligned} & \text { tures On } \\ & 20 / 2018 \end{aligned}$ |
| Date | Transaction Type |  | Amount |  | Balance |
| 11/01/2017 | Beginning Balance |  |  | \$ | 245,000.00 |
| 11/01/2017 | CD Interest Earned | \$ | 314.23 | \$ | 245,314.23 |
| 11/01/2017 I | Interest Distribution Client | \$ | -314.23 | \$ | 245,000.00 |
| 11/30/2017 | Ending Balance |  |  | \$ | 245,000.00 |


| Flagstar Bank FSB | Rate | Opened On | Matures On |
| :--- | :---: | :---: | :---: |
| CDFLAG08 | $1.20 \%$ | $03 / 03 / 2017$ | $03 / 03 / 2018$ |


| Date | Transaction Type |  | Amount | Balance |
| :--- | :--- | ---: | ---: | ---: |
| $\mathbf{1 1 / 0 1 / 2 0 1 7}$ | Beginning Balance |  |  | $\$$ |
| 11/06/2017 | CD Interest Earned | $\$$ | 249.70 | $\$$ |
| 11/06/2017 | Interest Distribution Client | $\$$ | -249.70 | $\$$ |
| $\mathbf{1 1 / 3 0 / 2 0 1 7}$ | Ending Balance |  | $245,249.70$ |  |


| MainStreet Bank | Rate | Opened On | Matures On |
| :--- | :---: | :---: | :---: |
| CDMAINST04 | $1.60 \%$ | $09 / 08 / 2017$ | $09 / 08 / 2018$ |


| Date | Transaction Type |  | Amount | Balance |  |
| :--- | :--- | :--- | ---: | ---: | ---: |
| $\mathbf{1 1 / 0 1 / 2 0 1 7}$ | Beginning Balance |  |  | $\$$ | $\mathbf{2 4 5 , 0 0 0 . 0 0}$ |
| 11/08/2017 | CD Interest Earned | $\$$ | 332.93 | $\$$ | $245,332.93$ |
| 11/08/2017 | Interest Distribution Client | $\$$ | -332.93 | $\$$ | $245,000.00$ |
| $\mathbf{1 1 / 3 0 / 2 0 1 7}$ | Ending Balance |  |  | $\$$ | $\mathbf{2 4 5 , 0 0 0 . 0 0}$ |


| Parkway Bank and Trust Company | Rate | Opened On | Matures On |
| :--- | :---: | :---: | :---: |
| CDPBT09 | $1.10 \%$ | $05 / 02 / 2016$ | $09 / 02 / 2017$ |


| Date | No transactions between November 01, 2017 and November 30,2017 | Balance |  |
| :--- | :--- | ---: | ---: |
| $\mathbf{1 1 / 3 0 / 2 0 1 7}$ | Balance | $\$$ | 0.00 |

Interest Income Projection For:
School District of Manawa

| 2019 Issue: | $\$$ | $12,000,000.00$ |
| :--- | :--- | :--- |
| Rates as of: | $01 / 03 / 19$ |  |


| Date | Bond Issue | Expenditures |  | Percent Spent | Investment Cost | Interest Income | Number of Days | Net Rates | Investment Instrument |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Monthly | Cumulative |  |  |  |  |  |  |
| 02/06/19 | \$12,000,000.00 | \$174,694.00 | S174,694.00 | 1.46\% | \$174,694.00 | \$0.00 | 0 | 2.43\% | WISC-IS |
| 02/28/19 |  | \$301,287.00 | \$475,981.00 | 3.97\% | \$301,287.00 | \$441.28 | 22 | 2.43\% | WISC-IS |
| 03/31/19 |  | \$309,412.00 | \$785,393,00 | 6.54\% | \$309,412.00 | \$1,091.76 | 53 | 2.43\% | WISC-IS |
| 04/30/19 |  | \$259,339.00 | \$1,044,732.00 | 8.71\% | \$259,339.00 | \$1,433.04 | 83 | 2.43\% | WISC-IS |
| 05/31/19 |  | \$345,956.00 | \$1,390,688,00 | 11.59\% | \$345,956.00 | \$2,625.66 | 114 | 2.43\% | FDIC CD |
| 06/30/19 |  | \$406,732.00 | \$1,797,420.00 | 14.98\% | \$406,732.00 | \$3,899.28 | 144 | 2.43\% | FDIC CD |
| 07/31/19 |  | \$373,315.00 | \$2,170,735.00 | 18.09\% | \$373,315.00 | \$4,474.67 | 175 | 2.50\% | FDIC CD |
| 08/31/19 |  | \$627,598.00 | \$2,798,333.00 | 23.32\% | \$627,598.00 | \$8,607.21 | 206 | 2.43\% | WISC-IS |
| 09/30/19 |  | \$555,922.00 | \$3,354,255.00 | 27.95\% | \$555,922.00 | \$8,914.25 | 236 | 2.48\% | FDIC CD |
| 10/31/19 |  | \$740,296.00 | \$4,094,551.00 | 34.12\% | \$740,296.00 | S13,971.52 | 267 | 2.58\% | FDIC CD |
| 11/30/19 |  | \$832,483.00 | \$4,927,034.00 | 41.06\% | \$832,483.00 | S18,154.06 | 297 | 2.68\% | FDIC CD |
| 12/31/19 |  | \$854,283.00 | \$5,781,317.00 | 48.18\% | \$854,283,00 | \$20,573.94 | 328 | 2.68\% | FDIC CD |
| 01/31/20 |  | \$854,283.00 | \$6,635,600.00 | 55.30\% | \$854,283.00 | \$22,182.34 | 359 | 2.64\% | FDIC CD |
| 02/29/20 |  | \$740,296.00 | \$7,375,896.00 | 61.47\% | \$740,296.00 | \$19,752.31 | 388 | 2.51\% | FDIC CD |
| 03/31/20 |  | \$648,109.00 | \$8,024,005.00 | 66.87\% | \$648,109.00 | \$19,343.83 | 419 | 2.60\% | US Treasury |
| 04/3020 |  | \$555,922.00 | \$8,579,927,00 | 71.50\% | \$555,922.00 | \$18,053.91 | 449 | 2.64\% | FDIC CD |
| 05/31/20 |  | \$648,109,00 | \$9,228,036.00 | 76.90\% | \$648,109.00 | \$22,500.92 | 480 | 2.64\% | FDIC CD |
| 06/30/20 |  | \$904,159.00 | \$10,132,195.00 | 84.43\% | \$904,159.00 | \$33,857.66 | 510 | 2.68\% | FDIC CD |
| 07/31/20 |  | \$996,346.00 | \$11,128,541.00 | 92.74\% | \$996,346.00 | \$41,940.43 | 541 | 2.84\% | FDIC CD |
| 08/31/20 |  | \$871,459.00 | \$12,000,000.00 | 100.00\% | \$871,459.00 | \$38,785.42 | 572 | 2.84\% | FDIC CD |
| Total |  | S $12,000,000.00$ |  |  | \$12,000,000.00 | \$300,603.49 |  |  |  |
|  |  |  |  |  |  | - |  |  |  |
|  |  | Time and Dollar Weighted Portfolio Yield: Weighted Average Portfolio Maturity (days): Total Anticipated Interest Income: |  |  |  | $2.66 \%$343$\$ 300,603.49$ |  |  |  |



Maturity dates are assumed to fall on the final day of the month.
The above portfolio is an indication of investment rates and interest earned on the School District's construction bond proceeds.
Draw schedule is an illustration only and investment rates are general market rates for illustration only.
Investment rates quoted are net of all fees, including insurance.
Investment rates are indicative as of $1 / 3 / 19$. Investment Rates at the time of execution may vary, based on market conditions at that time,




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WISC Monthly Statement

Statement for the Account of: YOUR SCHOOL DISTRICT


PLEASE NOTE: THE FUND WILL BE CLOSED JANUARY 21 ST IN OBSERVANCE OF THE MARTIN LUTHER KING. JR HOLIDAY

TOTAL FIKED INCOME $\$ 9,350,000.00$

ACCOUNT TOTAL
\$26,851,891.75

YOUR SCHOOL DISTRICT
Jane Doe
123 Main St.
YOURTOWN, WI 55555

Your School District


## Your School District

Statement Period
TRANSACTION ACTIVITY


Your School District

Statement Period
FIXED INCOME INVESTMENTS
Dec 1, 2018 to Dec 31, 2018

| PURCHASES |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Holding ID | Trade | Settle | Maturity | Description | Cost | Rate | Face/Par |
| CD | 264497-1 | 12/28/18 | 12/28/18 | 08/15/19 | BMO HARRIS BANK, NA | \$2,250,000.00 | 2.432\% | \$2,284,481.10 |
| $C D$ | 264496-1 | 12/28/18 | 12/28/18 | 09/16/19 | ASSOCIATED BANK, NA - C | \$1,250,000.00 | 2.470\% | \$1,272,162.34 |
| $C D$ | 264495-1 | 12/28/18 | 12/28/18 | 10/16/19 | ASSOCIATED BANK, NA - C | \$1,800,000.00 | 2.470\% | \$1,835,568.00 |
| $C D$ | 264494-1 | 12/28/18 | 1228/18 | 11/18/19 | ASSOCIATED BANK, NA - C | \$1,311,500.00 | 2.480\% | \$1,340,460.80 |
| CD | 264493-1 | 12/28/18 | $12 / 28118$ | 11/18/19 | LANDMARK COMMUNTTY BANK | \$244,300.00 | 2.593\% | \$249,939.40 |
| $C D$ | 264492-1 | 12/28/18 | 12/28/18 | 11/18/19 | NORTHEAST COMMUNTTY BANK | \$244,200.00 | 2622\% | \$249,901.89 |
| $\overline{C D}$ | 264491-1 | 12/28/18 | 12/28/18 | 12/17/19 | ASSOCIATED BANK, NA-C | \$2,250,000.00 | 2.490\% | \$2,304,336.58 |
|  |  |  |  |  |  | \$9,350,000.00 |  | \$9,536,850.11 |

## Your School District

Statement Period
Dec 1, 2018 to Dec 31, 2018

## CURRENT PORTFOLIO

| Type | Code | Holding ID | Trade | Settle | Maturity | Description | Cost | Rate | Face/Par | Market Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CMS |  |  |  | 12/31/18 |  | CMS Account Balance | \$11,486,722.40 | 2.170\% | \$11,486,722.40 | \$11,486,722.40 |
| is |  |  |  | 12/31/18 |  | Is Account Balance | \$6,015,169.35 | 2.330\% | \$6,015,169.35 | \$6,015,169.35 |
| $C D$ | 1 | 264497-1 | 12/28/18 | 12/28/18 | 08/15/19 | BMO HARRIS BANK, NA | \$2,250,000.00 | 2.432\% | \$2,284,481.10 | \$2,250,000.00 |
| $C D$ | c | 264496-1 | 12/28/18 | 12/28/18 | 09/16/19 | ASSOCIATED BANK, NA - C | \$1,250,000.00 | 2.470\% | \$1,272,162.34 | \$1,250,000.00 |
| $C D$ | C | 264495-1 | 12/28/18 | 12/28/18 | 10/16/19 | ASSOCIATED BANK, NA - C | \$1,800,000.00 | 2.470\% | \$1,835,568.00 | \$1,800,000.00 |
| $C D$ | N | 264492-1 | 12/28/18 | 12/28/18 | 11/18/19 | NORTHEAST COMMUNITY BANK | \$244,200.00 | 2.622\% | \$249,901.89 | \$244,200.00 |
| $C D$ | N | 264493-1 | 12/28/18 | 12/28/18 | 11/18/19 | LANDMARK COMMUNITY BANK | \$244,300.00 | 2.593\% | \$249,939.40 | \$244,300.00 |
| $C D$ | C | 264494-1 | 12/28/18 | 12/28/18 | 11/18/19 | ASSOCIATED BANK, NA - C | \$1,311,500.00 | 2.480\% | \$1,340,460.80 | \$1,311,500.00 |
| $C D$ | c | 264491-1 | 12/28/18 | 12/28/18 | 12/17/19 | ASSOCIATED BANK, NA - C | \$2,250,000.00 | 2.490\% | \$2,304,336.58 | \$2,250,000.00 |
|  |  |  |  |  |  | Totals | \$26,851,891.75 |  | \$27,038,741.86 | \$26,851,891.75 |

Weighted Average Portfolio Yield: 2.478 \%
Weighted Average Portfolio Maturity: 291.34 Days
Portfolio Summary:
Type Allocation (\%) Allocation (\$) Description
CMS $\quad 42.78 \% \quad \$ 11,486,722.40$ CMS Activity
IS $\quad 22.40 \% \quad \$ 6,015,169.35$ IS Activity
CD $34.82 \% \quad \$ 9,350,000.00$ Certificate of Deposit

Note: Weighted Yield \& Weighted Average Portfolio Maturity are calculated using "Market Value" and are only based on the fixed rate investments (excluding SDA investments).
"Cost" is comprised of the total amount you paid for the investment including any fees and commissions.
"Rate" is the Net Yield to Maturity.
ace,
"Market Value" reflects the market value as reported by an independent thind-party pricing service. Certificates of Deposit and Commercial Paper and other assets
for which market pricing is not readily available from a third-party pricing service are listed at "cost".

## bout Your Account and Statement

Securities and municipal advisory brokerage services (investments purchased with proceeds from a municipal securities issuance), and investments cleared through our clearing firm, Pershing LLC, are offered through PMA Securities, Inc., a broker-dealer and municipal advisor registered with the SEC and MSRB, and a member of FINRA and SIPC. All other products and brokerage services are generally provided by PMA Financial Network, Inc. Thus, certificates of deposit ("CD"), savings deposit accounts ("SDA") and commercial paper ("CP") may be executed through either PMA entity, as applicable, depending on whether the investment was purchased with proceeds derived from municipal securities. PMA Securities, Inc. and PMA Financial Network, Inc. are operated under common ownership and are affiliated with Prudent Man Advisors, Inc.

Fixed Rate Investment Activity
his section shows all of the fixed term investments purchased and sold, maturities, interest received, and activity. This will include all CD, SDA, CP, securities and money market funds purchased through PMA Financial Network, Inc. PMA Securities, Inc. as applicable. It also shows the approximate market value of each security whose price is obtained from an incependent source believed to be reliable . However, PMA cannot guarantee their accuracy. This data is provided for informational purposes only. Listed values should not be interpreled as an offer to buy or sell at a speciic price. CD's and CP are listed at unenr original cost. Redemption of a CD prior to maturity may result in early withdrawal penalties. Market values are based on the last day of the month for which this report date range is ending. If the run date of this report is prior to the end of the current month, the market values are listed as equivalent to the cost values.

WISC Activity
This section shows all of the activity in the WISC Multi-Class Series (which includes the Cash Management Class and the Investment Class, which are generally referred to as CMS and IS, respectively) and the Limited Term Duration lass Series. The average Rate represents the average net interest rate over the previous month which is then annualized. Income Summary represents the interest earned for the Month and Fiscal Year to Date. Information Class Series. Whe average Rate represents the average net interest rate over the previous month which is then annuaized. Income Summary represents ine interest earned for the Monin and Fiscal Year to Date. Informaion

From time to time, the WISC service providers may voluntarily waive a portion of their fees to support a positive yield during periods when either class of the Multi-Class Series or the LTD Series yield is reduced because of low Frerest rates. The amount of the waiver may vary by class of the Multi-Class Series. Please visit www.investwisc.com or call PMA for the most recent performance data.
An investment in CMS or IS or any Term Series is not a bank deposit and is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other governmental agency or private agency. Although the Muiti-Class Series seeks to maintain a stable value of $\$ 1.00$ per share, it is possible to lose money by investing in the Mult-Class Series. It is possible to lose money by investing in the LTD Series as it has a floating daily net asset value. It is also possible to lose money by investing in a Term Series, which may impose a substantial penally for redemption prior to the full term of the Series

Money Market Fund
The Rate shown for the money market fund represents the average net interest rate over the previous month which is then annualized. Information regarding the money market fund's investment objectives, risks, charges and expenses can be found in the money market fund's prospectus, which can be obtained by calling PMAA at the phone numbers isted. The performance data featured represents past performance, which is no guarantee of future results. Investment returns will fluctuate. Current performance may be higher or lower than the performance data quoted. Please call PMA for the most recent periormance figures.

The performance data featured represents past performance, which is no guarantee of future results. Investment returns will fluctuate. Current performance may be higher or lower than the performance data quoted. Please cal PMA for the most recent performance figures.

Additional Disclosures
All funds, and/or securities are located and safe kept in an account under the client's name at their custodial bank. Any certificates of deposit fisted are located in the client's name at the respective bank. Any money market fund shares are held directly with the money market fund. It is recommended that any oral communications be re-confirmed in writing to further protect your rights, including rights under the Securities Investor Protection Act

Debt Securities
Some debt securities are subject to redemption prior to maturity. In the event of a partial or whole call of a security, the securities call will be automatically selected on a random basis as is customary in the securities industry. The probability that your securities will be selected is proportional to the amount of your holdings relative to the total holdings. Redemption prior to maturity could affect the yield represented. Additional information is available upon request.

A financial statement of PMA Securities, Inc. is available for inspection at its office or a copy will be mailed to you upon written request.
PLEASE ADVISE PMA AND OUR CLEARING FIRM, PERSHING LLC, IMMEDIATELY OF ANY INACCURACY OR DISCREPANCY ON YOUR STATEMENT. FOR A CHANGE OF ADDRESS OR QUESTIONS REGARDING YOUR ACCOUNT, PLEASE NOTIFY YOUR PMA REPRESENTATIVE. ANY ORAL COMMUNICATIONS SHOULD BE RE-CONFIRMED IN WRITING.

How to Contact PMA
Please call ( 630 ) 657-6400 or write to us at PMA, 2135 CityGate Lane, $7^{\text {th }}$ Floor, Naperville, llinois 60563.
How to Contact Pershing, LLC
lease call (201) 413-3330 or write to Pershing, LLC, One Pershing Plaza, Jersey City, New Jersey, 07399
 1500. In addition to the public disclosure number (800) 289-9999, FINRA provides an investor brochure which describes their Public Disclosure Program. Additional information is also available at www.finra.org.


[^0]:    Disclosure Statement on reverse side of report.

